



# DAYANA DISTRIBUTION LLP

Address: WEST KAZAKHSTAN REGION, URAL CITY, URAL CITY, GAGARIN STREET, BUILDING 70/3

Email: info@dayanadistributionllp.com |

Phone/WhatsApp: +77074732303

BSN: 220140016371

## SOFT CORPORATE OFFER

WE "DAYANA DISTRIBUTION LLP" HEREBY ISSUE THIS SOFT CORPORATE OFFER WITH GIVEN TERMS AND CONDITIONS AND CONFIRM OUR READINESS AND WILLINGNESS TO ISSUE A FULL CORPORATE OFFER AND THEN STRAIGHT TO SALES PURCHASE AGREEMENT UPON ACCEPTANCE OF OUR TERM AND CONDITIONS STIPULATED HEREIN FOR THE BELOW.

**Country of Origin: KAZAKHSTAN.**

## PRODUCTS LIST'S & PRICES

### JET FUEL-A1

Minimum Quantity: 2,000,000 Barrels per Monthly  
Maximum Quantity: 5,000,000 Barrels per Monthly  
FOB/CIF Price: \$78.00 USD Gross / \$76.00 USD Net  
Commission: Seller side \$1.00USD Buyer side \$1.00USD Per BL

### EN590 10 PPM / 500 PPM

Minimum Quantity: 50,000 Metric Tons per monthly  
Maximum Quantity: 200,000 Metric Tons per monthlyCIF  
Price: \$480.00 USD Gross / \$470.00 USD Net  
FOB Price: \$480.00 USD Gross / \$480.00 USD Net. Commission:  
Seller side \$5.00USD Buyer side \$5.00USD Per MT

### JP54 FUEL

Minimum Quantity: 2,000,000 Barrels per Monthly  
Maximum Quantity: 5,000,000 Barrels per Monthly  
FOB/CIF Price: \$78.00 USD Gross / \$76.00 USD Net  
Commission: Seller side \$1.00USD Buyer side \$1.00USD Per BL

### D6 VIRGIN FUEL OIL

Minimum Quantity: 100.000.000 Gallons per Monthly  
Maximum Quantity: 800.000.000 Gallons per Monthly  
FOB/CIF Price \$0.88 USD Gross / \$0.83 USD Net  
Commission: Seller side \$0.025USD Buyer side \$0.025USD Per GL.

### DIESEL GAS (D2)

Minimum Quantity: 50,000 Metric Tons per Monthly  
Maximum Quantity: 200,000 Metric Tons per MonthlyCIF  
Price: \$470.00 USD Gross / \$450.00 USD Net  
FOB Price: \$470.00 USD Gross / \$450.00 USD Net  
Commission: Seller side \$5.00USD Buyer side \$5.00USD Per MT

### LIQUIDIFIED NATURAL GAS (LNG)

Minimum Quantity: 50,000 Metric Tons per Monthly  
Maximum Quantity: 200,000 Metric Tons per MonthlyCIF  
Price: \$500.00 USD Gross / \$ 550.00 USD Net  
FOB Price: \$550.00 USD Gross / \$ 540.00 USD Net  
Commission: Seller side \$5.00USD Buyer side \$5.00USD Per MT

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## LCO (LIGHT CYCLE OIL)

Minimum Quantity: 50,000 Metric Tons per monthly

Maximum Quantity: 200,000 Metric Tons per monthlyCIF

Price: \$470.00 USD Gross / \$460.00 USD Net

FOB Price: \$460.00 USD Gross / \$440.00 USD Net

Commission: Seller side \$5.00USD Buyer side \$5.00USD Per MT

## LIQUIDIFIED PETROLEUM GAS (LPG)

Minimum Quantity: 50,000 Metric Tons per Monthly

Maximum Quantity: 200,000 Metric Tons per MonthlyCIF

Price: \$360.00 USD Gross / \$350.00 USD Net

FOB Price: \$220.00 USD Gross / \$210.00 USD Net

Commission: Seller side \$5.00USD Buyer side \$5.00USD Per MT

## BITUMEN GRADES: 40/50, 60/70 & 80/100

Minimum Quantity: 50,000 Metric Tons per Monthly

Maximum Quantity: 200,000 Metric Tons per MonthlyCIF

Price: Gross \$210.00 USD Gross / \$200.00 USD NetFOB

Price: \$180.00 USD Gross / \$170.00 USD Net

Commission: Seller side \$5.00USD Buyer side \$5.00USD Per MT

## UREA 46% PRILLED & GRANULAR

Minimum Quantity: 50,000 Metric Tons per Monthly

Maximum Quantity: 500,000 Metric Tons Monthly

CIF/FOB Price: \$470.00 USD Gross / \$470.00 USD Net

Commission: Seller side \$5.00USD Buyer side \$5.00USD Per MT

## SELLER FOB WORKING PROCEDURE

1 Buyer issues ICPO, and company registration certificate and data page of buyer's Passport or any I.D.

2.Seller issues Commercial Invoice (CI) & Warning Letter to buyer, buyer signs and returns back to the seller with his tank farm TSA. The seller provides the below documents to buyer.

- Company Registration Certificate.
- Product Quality Passport (Dip Test Result).
- Statement of Product Availability
- Certificate of Origin of the Product.

3.Seller logistics team verify the buyer's provided tank farm and pay 3 days first on buyer's tank farm and after confirmation of the funds by buyer's tank farm, Buyer pays the remaining 2 day to his Tank Farm Company to obtain 5 Days TSR, to show both parties proof of readiness. GPS Coordinate-Tank storage receipt (TSR).

4.Seller issues following POP documents to Buyer:

- a) Injection report
- b) Dip test authorization letter (DTA) - Unconditional
- c)Authorization to sell
- d)Fresh SGS Report or equivalent.

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e) Authorization to verify the product in seller's tank (ATV)

5. Buyer conducts Dip test on the product and makes the payment for the total value of product injected into the tanks through the means of MT103- TT.

6. Product Injection to buyer's tank proceed.

7. Seller pays all intermediaries involved in the transaction and subsequently monthly shipment continues as per terms and conditions of the Commercial Invoice and extension of the transaction by issuing 12 months contract to the buyer for proceeding.

## **SELLER FOB WORKING PROCEDURE**

1. Buyer issues ICPO, and company registration certificate and data page of buyer's Passport or any I.D.

2. Seller issues Commercial Invoice (CI) & Warning Letter to buyer, buyer signs and returns back to seller with his tank farm TSA. Seller provides the below documents to buyer.

- Company Registration Certificate.
- Product Quality Passport (Dip Test Result).
- Statement of Product Availability
- Certificate of Origin of the Product.

3. Seller provide SGS Report not less than 48 hours strictly to the port of authority and buyer's Tank Farm for verification, as soon as Buyer's Tank farm management verify and Confirms the SGS Report, Buyer will provide 5 days TSR from their Tank Farm to receive their product.

4. Seller issues following POP documents to Buyer:

- a) Fresh SGS Report
- b) Injection report
- c) Dip test authorization letter (DTA) - Unconditional
- d) Authorization to sell
- e) Authorization to verify the product in the tank (ATV)

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## SELLER TANK TAKE OVER (TTO)

1. Buyer issues Irrevocable Corporate Purchase Order (ICPO) with Guarantee Letter to take over title of the product.
2. Seller issue draft (MOU/TTO) agreement to Buyer counter-sign and return back to the seller along with Company Registration Certificate...
3. Seller receives the signed MOU/TTO-contract from the Buyer and legalizes the agreement with the Ministry of Energy, agriculture & trade Republic of Kazakhstan, and within 48hrs, the seller release the legalized signed/sealed M.O.U to the buyer.
4. Buyer confirms the receipt of the legalized MOU and revert back immediately with an official letter of Readiness to take over the cargo with the supplier's commercial terms and condition and making the 5% down payment, which stands as the Allocation Security & Guarantee Deposit, on receipt and confirmation of the product documents as listed on 4.1.
  - 4.1 Seller sends to Buyer the following documents for the Buyer's confirmation.
    1. Seller's company Registration Certificate.
    2. Bill of Lading- (in the name of Seller as Consignee.)
    3. Cargo Q88.
    4. Certificate of Origin
    5. Proforma Invoice.
    6. 5% Payment deposit Invoice.
    7. Cargo Manifest.
    8. Cargo Ullage Report.
    9. Product Passport-Dip-Test Report.
5. Buyer confirms the goods documents, makes 5% down deposit of the total product on-board the cargo, which stands as an Allocation Security & Guarantees payment to the seller nominated bank by T/T Wire Transfer, which shall be deducted from the total payment value of the take-over product.
6. Seller releases the conducted SGS Test Report of the product with Dip-Test Authorization-DTA to Buyer to enable buyer company order SGS inspection team for Q & Q conformity analysis inspection upon goods/cargo arrival at the discharge port.
7. Upon the successful completion of Dip-test inspection, Buyer makes the balance 95% payment by MT103 wire transfer for the total goods value, Seller transfers Title of ownership Certificate to buyer's name as the legitimate owner of the goods and commence trans-loading.
8. Trans-loading commences immediately.
9. Seller will release payments to the intermediaries involved within 48 hours of receiving the Payment for the product from the Buyer's bank.

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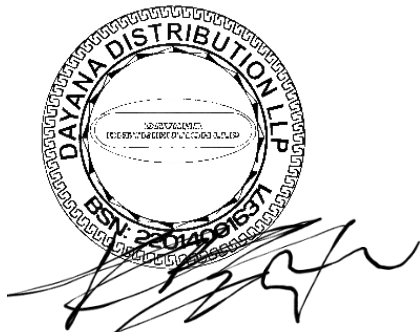
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## SELLER CIFWORKING PROCEDURE

1. Buyer issues ICPO, and company registration certificate and data page of buyer's Passport I.D. and Guarantee Letter of acceptance of the seller working procedure.
2. Seller Issues Draft of SPA for amendment and countersigning.
3. Seller sends partial POP to Buyer via email:
  - (a) Statement of Availability of Product.
  - (b) Commitment to Supply.
  - (c) Product Passport.
  - (d) Company Registration Certificate.
  - (e) Export License.
4. Seller appoints and signs charter Party Agreement with the buyer and the Shipping Company. Buyer and Seller pay 10% of total value of the shipping cost to the shipping company designated fiduciary account for transporting the product to buyer's final discharge port. **Note:** This fee paid by the Buyer will be deducted from the total product value.
5. Upon the shipping company received the 10% payment from both Buyer and Seller in their fiduciary account the seller issue to the full set of POP documents along with the **ALLOCATION TITLE HOLDER** to complete the trial shipments.
6. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port and after SGS/CIQ or Equivalent inspections Buyer will pay the balance of the Total value of the shipping by T/T or MT103 to Seller's Bank Account within 72 hours (three banking days).
7. Buyer / Seller pays all intermediaries involved in transaction as per NCNDA/IMFPA within 72 hours.

SIGN AND SEAL BY THE C.E.O  
COMPANY: DAYANA DISTRIBUTION LLP  
MR. IVANOV VLADIMIR VIKTOROVICH



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